

Response to Expression of Interest: Personalized Adaptive Learning platforms in Andhra Pradesh



[VENDOR NAME]

[DATE]

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Overview of the company

Key features of the PAL solution

PAL implementation experience

Proposed PoC and scale-up support

Financials for scale-up

Product demo

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Overview of the company

- [Please insert relevant information on your company as mentioned in the EoI form, for example, team, turnover, funding, revenue, 5 year plan, and # of govt and private school engagements etc.]

Suggested number of slides: 2-3

- Slide 1: About company and team
- Slide 2: Turnover, funding, revenue and 5 year plan
- Slide 3: # of government and private school engagements

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Key features of the PAL solution

- [Please add your understanding of what personalized adaptive learning is and its importance/need]
- [Please insert relevant information on how your PAL software works, learning and remediation algorithms, level of adaptability, user experience, dashboards available, product offering – grades and subjects, infrastructure requirements (lab, device ratio, peripheral devices, connectivity) and dosage]
- any additional key features, etc.]

Suggested number of slides: 3-5

- Slide 1: Understanding of PAL and its importance/need
- Slide 2: About PAL software, learning and remediation model, adaptability
- Slide 3: User experience, dashboards available, product offering – grades and subjects
- Slide 4: Infrastructure requirements and dosage

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PAL implementation experience

- [Please insert a summary of information on previous relevant experience (*Suggested number of slides: 3-5*)], it can include:
 - Slide 1:
 - scale of implementation till date
 - previous experience with government schools, private schools and B2C consumers
 - previous experience with hardware providers/systems integrator
 - Slide 2:
 - extent of training, timetabling and support provided in existing schools
 - Slide 3:
 - challenges and learnings from previous implementation experience
 - Slide 4
 - results of evaluations conducted, etc.
- Slide 5: [optional – please provide a case studies of your previous work]

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Proposed PoC and scale-up support

- [Please insert a summary of your proposed PoC activities, including training approach and plan, extent of implementation support (timetabling, grievance redressal etc.), any additional support requested by the vendor for the PoC, time taken to develop content for additional subjects and in additional languages (Telugu) etc.]

Suggested number of slides: 2-4

- Slide 1: Proposed PoC activities including training approach and plan
- Slide 2: Extent of implementation support by vendor
- Slide 3: Any additional support requested
- Slide 4: Time taken to develop content for additional subjects and languages for scale-up

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Financials for scale-up

- [Please insert estimated financials for scale-up in the first year of deployment (2019-20) and subsequent years, etc.]

Suggested number of slides: 1-2

- Slide 1: Financials for scale-up in 2019-20
- Slide 2: Financials for scale-up in subsequent years (beyond 2019-20)

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- [Please provide a live demo of the software – you may provide login IDs for the demo]